

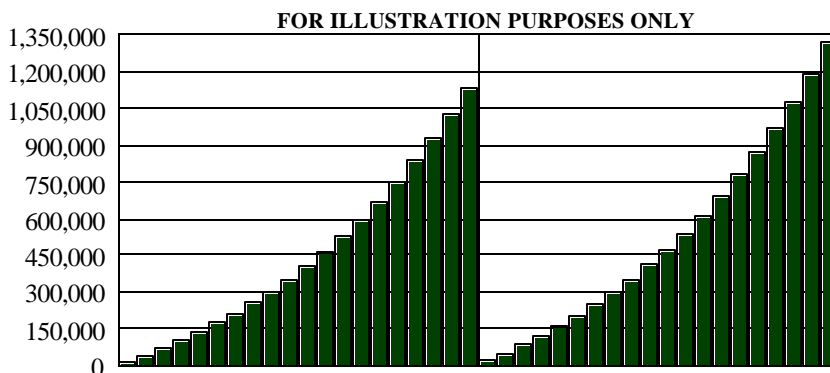
## Tax-Deferred Savings Plan Paycheck Comparison for Samuel Sample

Report produced May 21, 2002

	Current (for 2002)	Alternative (for 2002)
<b>Gross pay for one pay period</b>	<b>80,000.00</b>	<b>80,000.00</b>
Federal income tax	28,506.43	28,190.41
State and local income taxes	5,366.80	5,366.80
Social Security and Medicare taxes	1,598.65	1,598.65
<b>Voluntary retirement plan contribs.</b>	<b>2,000.00</b>	<b>2,316.01</b>
Mandatory retirement plan contribs.	1,500.00	1,500.00
Other pre-tax reductions	0.00	0.00
Other after-tax reductions	0.00	0.00
<b>Take-home pay</b>	<b>41,028.13</b>	<b>41,028.13</b>
<b>Net cost (reduction in paycheck)</b>	<b>0.00</b>	<b>0.00</b>

**The Potential Long-term Impact on  
 Your Pre-tax Retirement Savings...**

Under one set of assumptions,  
 here's how new contributions would  
 accumulate over a 20 year period.



Assuming an effective annual return of 8%. Your results may differ.

This analysis uses information you have provided concerning your current pay, deductions, and rate of return assumption. Even so, there may be differences because of FICA (Social Security and Medicare) deductions, which we have averaged out over the full year. Federal income taxes for the alternative check are based on the Federal 1040 data you have supplied, a report for which is attached. State and local taxes for the alternative check are estimated using a marginal rate of 5.562667%. Graphs represent illustrative future accumulations starting from this year and lasting for 20 years, with an assumed level effective annual rate of return of 8%. These charts are for illustrative purposes only, to help you compare the possible long-term effect of changing your retirement contribution amount. They do not represent actual future accumulations, since future performance is certain to differ from that illustrated. These values are hypothetical and are not intended to reflect the actual investment performance of any financial product. Any administrative fees or charges associated with your group retirement plan are not reflected in the accumulation totals shown in this report. Any such fees would reduce these values.

The purpose of this report is to help you evaluate the effect on you of changing your level of pre-tax retirement savings. It is not intended to be tax advice. Please consult your personal tax advisor to review how future changes might affect your actual tax liability.

## Federal Tax Model for Samuel Sample

Report produced May 21, 2002

This report is a simplified model of a Federal 1040 tax return. It makes numerous simplifying assumptions, and should not be construed as a projection of actual taxes or as tax advice. Consult your professional tax advisor for personal tax advice or for a more detailed and accurate analysis of your actual tax situation.

	for 2002 Married (Joint)	for 2002 Married (Joint)
Taxable wages from main employer	85,000	81,208
Taxable wages from other employers	45,000	45,000
Interest and dividends	6,750	6,750
Refunds of state and local taxes	2,000	2,000
Short-term capital gains	0	0
Long-term capital gains	0	0
Other income	0	0
<b>Total income</b>	<b>138,750</b>	<b>134,958</b>
Adjustments to taxable income	4,000	4,000
<b>Adjusted gross income</b>	<b>134,750</b>	<b>130,958</b>
Credits for blindness or age 65+	0	0
Medical and dental expenses (total)	4,500	4,500
State and local income taxes	1,225	1,225
Real estate and other taxes	9,500	9,500
Deductible interest payments	600	600
Charitable gifts	975	975
Other deductions (total)	350	350
<b>Total deductions</b>	<b>7,850</b>	<b>12,300</b>
Number of exemptions	1	1
Tax reduction for exemptions	3,000	3,000
<b>Taxable income</b>	<b>123,900</b>	<b>115,658</b>
<b>Income tax before credits</b>	<b>27,581</b>	<b>25,108</b>
Income tax credits	0	0
Income tax after credits	27,581	25,108
Other taxes	0	0
<b>Total taxes</b>	<b>27,581</b>	<b>25,108</b>
Federal tax payments, incl. withholding	28,900	25,108
<b>Refund due (negative = tax owed)</b>	<b>1,319</b>	<b>0</b>

This analysis uses the latest available tax brackets, deductions limits, exemption amounts, and other factors. If you are illustrating a more recent year, limits are adjusted 2.5% for inflation. Actual IRS inflation adjustments may differ. The standard deduction allowance has been used for the first column only. Medical deduction are limited to 7.5% of Adjusted Gross Income. Miscellaneous deduction are limited to 2% of Adjusted Gross Income. Please note that many calculations used in this report are subject to exceptions or more elaborate calculation methods, depending upon your exact circumstances. Please consult your personal tax advisor to review how any such circumstances might affect your actual tax liability.